ANNUAL REPORT

2022
Among AWE’s many accomplishments in 2022, which include taking an active leadership role in responding to the historic Western drought, the compilation of the third edition of the State Policy Scorecard for Water Efficiency and Conservation and the completion of a multi-year cooling tower research project, one that stands out is actually about 2023 and beyond: a new, three-year Strategic Plan (2023 – 2025). The plan was ready for a refresh, with the last update occurring in 2018. Much has changed since then, including the retirement of our founding President and CEO, Mary Ann Dickinson.

The updated plan recognizes that water efficiency is more important than ever, with climate change fueling extreme and widespread drought and water services becoming increasingly unaffordable for many families.

The plan also recognizes that AWE is uniquely positioned to tackle these challenges thanks to the dedication and diversity of our member network and the comprehensive expertise of our board of directors, staff, and technical advisors. As the only non-profit organization dedicated exclusively to the efficient and sustainable use of water, conservation professionals rely on AWE for tools and resources to help them establish and improve water-saving programs.

AWE’s board of directors, member organizations, and other stakeholders provided input into our new strategic plan, which lays out a vision and framework for defining goals, optimizing resources, adapting to change, engaging stakeholders, and measuring impact. The plan envisions leveraging opportunities to scale up established programs, utilize “Next Generation” innovations, and ensure sustainable long-term planning that embraces continuous water demand management.

Guided by the updated strategic plan, AWE’s portfolio of work will continue to evolve in order to advance our mission of using water resources efficiently and sustainably. I think you will see the plan’s direction reflected in next year’s Annual Report.

Sincerely,

Ron Burke
President and CEO
2022 ACCOMPLISHMENTS

EDUCATION & AWARENESS

Ten Webinars

Hundreds of water professionals participated in AWE webinars on topics ranging from water use management to stacked incentive programs. Special thanks to the California Water Efficiency Partnership, EPA WaterSense, and all of our webinar partners.

An Assessment of Water Affordability in Long Beach
53 attendees, 78 YouTube views

AWE/EPA WaterSense Outdoor Water Webinar - The Hunt for Water-Efficient Turfgrass
236 attendees, 253 YouTube views

Accessing Federal Funds for Water Efficiency in Reclamation States
41 attendees, not uploaded to YouTube

Integrating Land Use and Water Management: Nationwide Planning and Practice
116 attendees, 208 YouTube views

AWE/EPA WaterSense Outdoor Water Webinar - Water Budgeting for Commercial Landscapes
158 attendees, 192 YouTube views

Increasing the Value of Water Efficiency with Stacked Incentive Programs
50 attendees, not uploaded to YouTube

Ensuring One Water Works for All: Opportunities for Realizing Water Reuse in Affordable Housing
31 attendees, 86 YouTube views

Maximizing Water Resources through Integrating a Multi-Benefit Approach into Land Use Planning
79 attendees, 75 YouTube views

Exploring the Water Loss Module in AWE’s Water Conservation Tracking Tool
23 attendees, 117 YouTube views

AWE Cooling Technology Project and Resources Webinar
84 attendees, 108 YouTube views

Drought Resilience Through Turf Reduction and Water Resource Management
110 attendees, 209 YouTube views
2022 ACCOMPLISHMENTS

POLICY ADVOCACY

AWE's Role in Addressing the Historic Western Drought

In 2021, AWE helped secure $400 million in the Federal Infrastructure Bill for water efficiency grants in the Western United States, where a historic, prolonged drought continues. In 2022 AWE:

- Held a webinar with the Bureau of Reclamation on how to apply for these funds.
- Successfully lobbied for $90 million dollars in water efficiency grants in the Wildfire Response and Drought Resiliency Act that passed the U.S. House, although not the Senate.
- Helped secure $4 billion for Western drought relief in the Inflation Reduction Act
- Organized a coalition letter to the Bureau of Reclamation and a meeting to recommend spending drought relief funds on projects that deliver sustained demand reduction.
- Published op-eds in major Western newspapers and corresponded with Western governors with policy recommendations.

Weakened Water Efficiency Standards Overturned

In 2022, the U.S. Department of Energy formally reinstated the showerhead, clothes washer, and dishwasher efficiency standards that were weakened under the previous administration. AWE and our pro-bono attorney have been leading advocates on this issue going back to 2019. AWE would like to thank Keith Bradley of Squire Patton Boggs, whose pro bono work on AWE’s litigation helped achieve this result.

RESEARCH

Cooling Tower Technologies Research Project Completed

This multi-year project created tools to help utilities run cooling tower water efficiency programs, including models to locate cooling towers and evaluate different technologies, audit forms, a “how-to” guidebook, and more.

Long Beach Affordability Study

AWE released An Assessment of Water Affordability & Conservation Potential in Long Beach, California, which evaluated water affordability in Long Beach and the extent to which water efficiency and conservation can help families, particularly disadvantaged families, lower their water and sewer bills. This is the second installment of AWE’s water affordability assessments, following 2020’s Detroit study. These reports help address socioeconomic inequities by identifying the extent and scope of water affordability challenges as well as steps that water utilities and consumers can take to reduce the financial burden of water and sewer bills.

Landscape Transformation Research

AWE has previously completed research on water savings from residential landscape transformation projects. In 2022, in partnership with the Regional Water Authority (RWA) in California, we completed an analysis of commercial, industrial, and institutional landscape transformation projects for which little data exists. These strategies are increasingly important as climate change exacerbates droughts that stress water supplies.
2022 ACCOMPLISHMENTS

CONVENINGS

AWE Advisory Committees and Regional Member Meetings

Our three advisory committees met 16 times, involving 110 individuals. Committees focus on Education and Outreach, Water Efficiency Research, and WaterSense and Water-Efficient Products. Additionally, in 2022, AWE hosted U.S. regional member meetings and a Canadian member meeting for the first time ever and had a total of 234 participants attend.

RESOURCES & TOOLS

2022 State Policy Scorecard for Water Efficiency and Sustainability

One of AWE’s major projects in 2022 was the third edition of the U.S. State Policy Scorecard for Water Efficiency and Sustainability (Scorecard). It evaluated and ranked each U.S. state based on the adoption of laws and policies that advance water efficiency, conservation, sustainability, and affordability. California was the top-ranked state, followed by Texas, Arizona, Washington, and Georgia to round out the top five.

While some states improved since AWE’s previous Scorecard was released in 2017, the analysis found little progress overall, even as droughts and other climate change impacts increasingly undermine affordable, reliable water services. The average state score was only 23 out of 89 possible points. “Providing sustainable water services is increasingly costly and complicated because of climate change and other factors,” said Ron Burke, President and CEO of AWE. “It’s important that states, as well as the federal government, support local efforts to reduce water use with financial assistance, policies that drive best practices, and planning that facilitates cooperation across watersheds.”

Grant Program Funds for Educational Gardens

The AWE Learning Landscape Grant Program, funded by the Scotts Miracle-Gro Foundation, helps support building or improving educational outdoor spaces at schools, botanical gardens, and community locations that allow school-age children to experience hands-on learning about water efficiency in outdoor landscapes. AWE continued its work on the Learning Landscapes Grant Program in 2022 alongside five grant recipients for the construction or improvement of educational gardens to teach third through eighth-grade students about outdoor water use efficiency.

The 2021-2022 grant awardees were:

- Eugene Field Elementary, Chicago, Illinois
- Menchaca Elementary, Austin, Texas
- I Will Mentorship Foundation, Fort Meyers, Florida
- White Deer Park, Garner, North Carolina
- Frontier Project Foundation, Rancho Cucamonga, California
ACKNOWLEDGEMENTS

WATER STAR AWARD
The Water Star Award recognizes individual excellence in water efficiency. AWE wishes to celebrate the “unsung hero“, the quiet water conservation practitioner working in the trenches who makes a huge difference through their dedication, passion, and progressive approaches to moving forward our field.

The 2022 Water Star Award was presented to Kevin Reidy, State Water Conservation Senior Technical Specialist, for the Colorado Water Conservation Board. Kevin holds a Bachelors of Science from Colorado State University in Recreation Resources Management and a Masters of Science in Forest Ecology and Management from the University of Wisconsin-Madison. In talking to Kevin and those who know him, it’s clear that, throughout his impressive career, he has been a team player and collaborator, who has made significant contributions to the field through his dedicated service.

MEMBER OF THE YEAR AWARD
The Member of the Year Award recognizes an organizational member of the Alliance for Water Efficiency serving as a leader in the water efficiency and conservation community. An organizational member that has demonstrated consistent commitment to and support for the work of the Alliance for Water Efficiency—in recognition of their outstanding support and dedication to the Alliance for Water Efficiency and its mission to promote the efficient and sustainable use of water.

The 2022 Member of the Year award was presented to Whirlpool Corporation and accepted by AWE Board Chair and Whirlpool’s Global Director of Sustainability, Ron Vogelwede. Whirlpool was a platinum Charter Sponsor of AWE in 2007 and has been an engaged annual member since 2008. Whirlpool has demonstrated its commitment to the work of water efficiency and conservation through a number of actions, including generously sponsoring AWE meetings, research, and important policy work, in addition to donating clothes washers to low-income households as part of AWE’s Efficient and Affordable Water Initiatives. For these reasons and more, we were thrilled to honor Whirlpool as our Member of the Year.
NEW STAFF

WELCOME KELLY

Kelly Connolly joined AWE in December as our new Director of Communications and Membership.

Kelly’s career has included time as Mayor Pro Tem for the City of Waco, Texas, Adjunct Professor in the School of Social Work at Baylor University, Community Coalitions and Grants Director for Communities in Schools of the Heart of Texas, and Program Manager for Refugee Case Management and Refugee Mental Health at Catholic Charities.

Kelly brings her passion for strategic communications and public policy to the AWE team and is excited to help share the stories of AWE’s work and impact across North America.

WELCOME LIESEL

Liesel joined AWE in April as our new Director of Programs.

Liesel Hans joined the Alliance in April 2022 and focuses on program leadership and management, knowledge development, and fostering partnerships and collaborations while serving a collective of amazing water conservation and efficiency organizations and professionals.

Liesel was previously the Water Conservation Manager at Fort Collins Utilities in Fort Collins, CO leading a team that continues to improve and build programs, policies, education, and incentives to help the community do more with less. Prior to this, she worked at Lawrence Berkeley National Laboratory on energy policy, behavioral research, and the energy-water nexus. She received her Ph.D. in Economics from Colorado State University, where she focused on water and energy, rates, and behavioral economics and was a member of the City of Fort Collins Water Board.
THANK YOU & WELCOME

WELCOME NEW AWE BOARD MEMBERS

In 2022, we welcomed three new members to our Board of Directors!

A sincere thank you to Dain Hansen (Executive Vice President, Government Relations, The IAPMO Group), Lowell Lampen (Director of Engineering, Kohler Co.), and Clover Rogers (Conservation Coordinator, Jurupa Community Services District) for joining us as board members. We are grateful to have you join us!

AWE would like to recognize and thank Biju George, Frank Loge, Kirk Stinchcombe, Maureen Westbrook, and Carl Yates for their years of service on the Board of Directors. Your leadership and service to the Alliance are greatly appreciated.

Thank You to Our 2022 Board of Directors:

- Ron Voglewede (Chair)
  Global Sustainability Director
  Whirlpool Corporation

- Karen Guz (Vice-Chair)
  Conservation Director
  San Antonio Water System

- Bill McDonnell (Treasurer)
  Water Efficiency Manager
  Metropolitan Water District of Southern California

- Jennifer Walker (Secretary)
  Director, Texas Coast & Water Program
  National Wildlife Federation

- Anne Carroll
  Director, Office of Water Resources
  MA Dept. of Conservation and Recreation

- Biju George
  EVP, Operations & Engineering
  DC Water

- Dain Hansen
  Executive Vice President, Government Relations
  The IAPMO Group

- Julie Hernandez-Tomlin
  Executive Vice President of Business Affairs
  SPAAN Tech, Inc.

- Lowell Lampen
  Director of Engineering
  Kohler Co.

- Frank Loge, Ph.D., P.E.
  Director, Center for Water-Energy Efficiency
  Professor, University of California, Davis

- Ric Miles
  Chief Executive Officer
  Flume, Inc.

- Paula Paciorek
  Water Programs & Education Manager
  Houston Water

- Colby Pellegrino
  Deputy General Manager--Resources
  Southern Nevada Water Authority

- Clover Rogers
  Conservation Coordinator
  Jurupa Community Services District

- Kirk Stinchcombe (Ex-Officio)
  Chair, Corporate Advisory Council
  Econics

- Colwyn Sunderland
  Infrastructure Planning Engineer
  Kerr Wood Leidal Associates, Ltd.

- Amy Talbot (Ex-Officio)
  Director, CalWEP Board
  Regional Water Authority

- Maureen Westbrook
  President
  Connecticut Water Company

- Carl Yates
  CEO
  Atlantic First Nations Water Authority

- Rob Zimmerman
  Sustainability Consultant
  Rob Zimmerman, LLC
CONTRIBUTORS

The Board of Directors, staff, and membership would like to give special thanks to those individuals, organizations, and foundations who contributed additional financial resources to AWE in 2022. Without these contributions, we would not have been able to meet our financial goals and continue our mission of promoting the efficient and sustainable use of water.


And thank you to those anonymous contributors who gave via the AmazonSmile, Benevity Community Impact Fund, Giving Assistant, Network for Good, PayPal Giving Fund, and other similar services.

A sincere thanks to all.
ANNUAL MEMBERS

519 as of December 31, 2022

A&N Technical Services, Inc.
Acton Water District
AIQUEOUS
Alameda County Water District
Allan Dietemann
Alliance to Save Energy
American Rainwater Catchment Systems Association
American Rivers
American Supply Association
American Water
Aqua Water Supply Corporation
Aquarion Water Company
Arapahoe County Water and Wastewater Authority
ARGO/CA Data Collaborative
Arizona Department of Water Resources
Arizona Municipal Water Users Association
Arlington Water Utilities
Association of Water Board Directors
Atascadero Mutual Water Company
Athens-Clarke County Public Utilities Department
Atlanta Regional Commission
Austin Water Utility
Babbitt Center for Land and Water Policy at Lincoln Institute
Bay Area Water Supply & Conservation Agency
Bernalillo County Public Works
Best Management Partners
Birch Bay Water & Sewer District
Boss Defrost
Bottom Line Utility Solutions, Inc.
Brendle Group, Inc.
Burbank Water and Power
C.J. Erickson Plumbing Co.
California State Water Resource Control Board
California Dept. of Water Resources
California Water Association
California Water Services Company
Calleguas Municipal Water District
Cambria Community Services District
Canadian Water & Wastewater Association
Capital Regional District
Carlsbad Municipal Utility District
Carpinteria Valley Water District
Cascade Water Alliance
Casitas Municipal Water District
Castle Pines North Metropolitan District
Castle Rock Water
Cavanaugh
Centennial Water and Sanitation District
Center for Water Efficient Landscaping, USU
Central Arkansas Water
Central Basin Municipal Water District
Central Utah Water Conservancy District
Chicago Faucets
Chino Basin Water Conservation District
Cinco Municipal Utility District #8
Citizens Water Advocacy Group
Citrus Heights Water District
City of Allen, TX
City of Ashland, OR
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City of Banning, CA
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City of Fullerton, CA
ANNUAL MEMBERS

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City of Gallup, NM
City of Garland, TX
City of Glendale, AZ
City of Glendale, CA
City of Glendora, CA
City of Golden, CO
City of Goodyear, AZ
City of Greeley, CO
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City of Hamilton, Ontario, Canada
City of Hays, KS
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City of Highland Park, IL
City of Hillsboro, OR
City of Houston, TX
City of Huntington Beach, CA
City of Joliet, IL
City of La Verne, CA
City of Leander, TX
City of Leduc, Alberta, Canada
City of Livermore, CA
City of Lloydminster, Alberta, Canada
City of London, Ontario, Canada
City of Longmont, CO
City of Manteca, CA
City of McKinney, TX
City of Mesquite, TX
City of Milpitas, CA
City of Mountain View, CA
City of Napa, CA
City of New Berlin, WI
City of Newman, CA
City of Newport Beach, CA
City of Oceanside, CA
City of Oklahoma City, OK
City of Olympia, WA
City of Ontario, CA
City of Oxnard, CA
City of Palo Alto, CA
City of Paso Robles, CA
City of Peoria, IL
City of Petaluma, CA
City of Phoenix, AZ
City of Plano, TX
City of Pomona, CA
City of Poway, CA
City of Princeton, TX
City of Racine, WI
City of Redwood City, CA
City of Renton, WA
City of Rialto, CA
City of Richardson, TX
City of Rockwall, TX
City of Rohnert Park, CA
City of Roseville, CA
City of Round Rock, TX
City of Royse City, TX
City of Sacramento, CA
City of San Clemente, CA
City of San Diego, CA
City of San Luis Obispo, CA
City of Santa Ana, CA
City of Santa Barbara, CA
City of Santa Cruz, CA
City of Santa Fe, NM
City of Santa Monica, CA
City of Santa Rosa, CA
City of Saskatoon, Saskatchewan, Canada
City of Scottsdale, AZ
City of Sonoma, CA
City of Spokane, WA
City of St. George, UT
City of St. Helena, CA
City of Sugar Land, TX
City of Surprise, AZ
City of Thornton, CA
City of Thousand Oaks, CA
City of Torrance, CA
City of Tumwater, WA
City of Turlock, CA
City of Upland, CA
City of Vacaville, CA
City of Vallejo, CA
City of Westminster, CO
City of Woodland, CA
City of Wylie, TX
City of Yuba City, CA
Clark County, Nevada
Coachella Valley Water District
Coastside County Water District
Cobb County Water System
Colorado Springs Utilities
Colorado Water Conservation Board
Colorado WaterWise
Connecticut Dept. of Energy and Environmental Protection
Connecticut Dept. of Public Health - Drinking Water Section
Connecticut Water Service
Contra Costa Water District
Cottonwood Water and Sanitation District
County of Kane, IL
County of Maui Dept. of Water Supply
Crescenta Valley Water District
ANNUAL MEMBERS

Continued - 519 as of December 31, 2022

Cucamonga Valley Water District
Current
Daily Acts
Dakota Ridge Partnership
Davis Consulting
DCSE, Inc.
Denver Botanic Gardens
Denver Water
Detroit 2030 District
Dickinson Associates
Dominion Water and Sanitation District
Dublin San Ramon Services District
DuPage Water Commission
Eagle Aerial Solutions
East Bay Municipal Utility District
East Cherry Creek Valley Water and
Sanitation District
East Orange County Water District
East Valley Water District
Eastern Municipal Water District
Eastern Research Group, Inc.
EcoBleue
Econics
EcoSystems, LLC
Edwards Aquifer Authority
El Dorado Irrigation District
El Paso Water Utilities
El Toro Water District
Element Water Consulting, Inc.
Elsinore Valley Municipal Water District
Energy Datametrics, LLC
Environmental Incentives
E Source (FKA Water Systems Optimization, Inc.)
ET Irrigation
Fallbrook Public Utility District
Flume, Inc.
Foothill Municipal Water District
Fort Collins-Loveland Water District
Fort Collins Water Utilities
Freese and Nichols, Inc.
Gallatin River Task Force
Gary Klein and Associates
Georgia Water Wise Council
Global Midwest Alliance
Global Water Works
Golden State Water Company
Goleta Water District
Great Basin Water Co.
Great Oaks Water Company
Green Builder Coalition
Green Media Creations, Inc.
H.W. (Bill) Hoffman & Associates, LLC
Halifax Water
Harris County Utility District 15
Harris-Calveston Subsidence District
Hazen and Sawyer
Helix Water District
Herndon Solutions Group
Hawaii Commission on Water Resource
Management
Hunter Industries
ICF Communications
IN Communications
Indian Wells Valley Water District
Inland Empire Utilities Agency
InPipe Energy
Institute for Sustainable Futures
International Association of Plumbing and
Mechanical Officials
INTERA
Inverness Water and Sanitation District
Irvine Ranch Water District
Jacobs
JEA
Judicial Council of California
Jurupa Community Services District
Kern County Water Agency
Kerr Wood Leidal Associates
Kohler Co.
Kristopher Buckles
Kunkel Water Efficiency Consulting
Laguna Beach County Water District
Lake Arrowhead Community Services District
Lakehaven Water and Sewer District
Lakeway Municipal Utility District
Las Cruces Utilities
Las Virgenes Municipal Water District
Liberty Utilities
LIXIL Corp./American Standard Brands
Liz Gardener
Lone Star Chapter, Sierra Club
Lone Star Groundwater Conservation District
Long Beach Water
Los Angeles County Waterworks District
Los Angeles Dept. of Water & Power
Los Osos Community Services District
Lower Colorado River Authority
M.Cubed
Maddaus Water Management
Madison Water Utility
MaP Testing
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<td>Rincon del Diablo Municipal Water District</td>
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<td>Riverside Public Utilities</td>
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<td>Rob Zimmerman, LLC</td>
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<td>Roth Ecological Design International</td>
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<td>Rubidoux Community Services District</td>
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<td>Sacramento County Water Agency</td>
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<td>Sacramento Suburban Water District</td>
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<td>Salt Lake City, Dept. of Public Utilities</td>
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<td>San Antonio Water System</td>
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<td>San Bernardino Valley Municipal Water District</td>
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<td>San Jacinto River Authority</td>
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<td>Santa Ana Watershed Project Authority</td>
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<td>Santa Barbara County Water Agency</td>
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<td>Santa Clarita Valley Water Agency</td>
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<td>Santa Margarita Water District</td>
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<td>Seattle Public Utilities</td>
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<td>Sensor Industries</td>
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<td>Simplyscapes</td>
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<td>SJWTX Inc., dba Canyon Lake Water Service</td>
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ANNUAL MEMBERS

Continued - 519 as of December 31, 2022

Sligo Creek Resources
Solano County Water Agency
Sonoma Water
Soquel Creek Water District
South Coast Water District
South Florida Water Management District
South Metro Water Supply Authority
South Tahoe Public Utility District
Southern Alberta Institute of Technology
Southern California Gas Company
Southern Nevada Water Authority
Southwest Florida Water Management District
SPAAN Tech, Inc.
Spanaway Water Company
Stanford University
STEMhero, LLC
Stonegate Village Metropolitan District
Suburban Water Systems
Suwannee River Water Management District
Sweetwater Authority
Synergy Companies
T&S Brass and Bronze Works, Inc.
Tacoma Water
Tahoe City Public Utility District
Tampa Bay Water
Tampa Water Department
Tarrant Regional Water District
Tempe Municipal Utilities Department
Texas Commission on Environmental Quality
Texas Water Development Board
Texas Water Foundation
The Irrigation Association
The Meadows Center for Water and the Environment
The Scotts Miracle-Gro Company
The Smart Water Networks Forum
The Water Council
The Woodlands Water Agency
Three Valleys Municipal Water District
Toho Water Authority
TOTO USA
Town of Cary, NC
Town of Clarkdale, AZ
Town of Okotoks, Alberta, Canada
Town of Oro Valley, AZ
Town of Windsor, CA
Town of Windsor, CO
Trabuco Canyon Water District
Track I.O. Technologies
Tualatin Valley Water District
Tucson Water
Turfgrass Water Conservation Alliance
U.S. Climate Change Network
U.S. Water Alliance
UC Davis, Center for Water and Energy Efficiency
Uponor North America
Upper San Gabriel Valley Municipal Water District
Upper Trinity Regional Water District
Urban Land Institute - Colorado
USBR Lower Colorado Region
Utah Water Conservation Forum
Valleymont Water District
Valleymont Municipal Water District
Valley County Water District
Valley of the Moon Water District
Valley Water District
Valparaiso City Utilities
Ventura County Water Works District #8
Ventura Water
Veolia Water New York (FKA SUEZ)
VertexOne (FKA WaterSmart Software, Inc.)
Village of Somers
Walnut Valley Water District
Washington County Water Conservancy District
Water - Use It Wisely
Water and Wastewater Authority of Wilson
Water Demand Management
Water Efficient Garden
Water Forum
Water Management, Inc.
Water Replenishment District of Southern California
Water Services Association of Australia
Water Systems Consulting, Inc.
Water Systems Optimization, Inc.
WateReuse Association
Waterkind Consulting Services, Ltd.
Waterless Co., Inc.
Watershed, LLC
WaterSmart Software, Inc.
Waukesha Water Utility
West Basin Municipal Water District
West Harris County Regional Water Authority
Western Municipal Water District
Western Policy Research
Whirlpool Corporation
Winter Haven Water
Wisconsin Dept. of Natural Resources
Wisconsin American Water Works Association
Withlacoochee Regional Water Supply Authority
WSA Marketing
Ya-Chi Tsao
Yucaipa Valley Water District
Zone 7 Water Agency
FINANCES

REVENUE

- Membership Dues: $606,450
- Special Projects: $322,350
- Grants & Contributions: $215,097
- Investment Loss: -$346
- Miscellaneous Income: $11,505

Total Revenue: $1,155,056

EXPENSES

- Program Services: $740,350
- Administrative: $319,249
- Fundraising: $20,320

Total Expenses: $1,079,919

NET OPERATING INCOME

$75,137